



PRACTICAL STRENGTHS

Quick Reference Communication Styles Tipsheet

ACHIEVER®: Your communication style contributes energy, stamina, and intensity to any conversation. You seek to get things done, so getting to the point is essential for you.

ACTIVATOR®: Your communication style contributes a sense of urgency and equally contagious energy which easily motivates others to get moving and take action.

ADAPTABILITY®: Your communication style contributes flexibility of thought, an openness to follow the lead of change, and an ability to respond appropriately and thoughtfully in the moment.

ANALYTICAL®: Your communication style contributes a needed objectivity and level-headed approach, especially when emotions are running high.

ARRANGER®: Your communication style contributes flexible thinking which enhances your collaborative approach to effectively accomplish the goal at hand.

BELIEF®: Your communication style contributes clarity and conviction underscored with a defined set of values so others will always know where you stand.

COMMAND®: Your communication style contributes strength of conviction in times of calm and emotional clarity when tensions arise.

COMMUNICATION®: Your communication style brings attention to messages which need to be heard by finding just the right words to convey what needs to be said.

COMPETITION®: Your communication style contributes a contagious energy and enthusiasm which rallies others to do their best and rise to the top.

CONNECTEDNESS®: Your communication style contributes a full-picture perspective not only of how things connect but their effect on one another.

CONSISTENCY®: Your communication style contributes a transparent and fair set of expectations which promotes a culture of stability and predictability.

CONTEXT®: Your communication style contributes questions and insights that draw a thread through where we come from and aim it to where we are going.

DELIBERATIVE®: Your communication style contributes a careful consideration of thought and selection of words which, in turn, provide a thoughtful and conscientious approach to most matters.

DEVELOPER®: Your communication style contributes consistent recognition of progress being made and your delivery is notably tranquil and patient.

DISCIPLINE®: Your communication style is very direct and contributes precision of thought and clear details on what is expected.

EMPATHY®: Your communication style contributes comfort with expressing your emotions often putting others at ease to express theirs.

FOCUS®: Your communication style contributes an ability to boil down the complex, into a clear and targeted direction.



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FUTURISTIC®: Your communication style contributes inspiration and vision, always exploring “What if?” and “What could be”.

HARMONY®: Your communication style contributes tranquility and calmness to negotiate easily with all parties in order to establish a common ground.

IDEATION®: Your communication style contributes quick thinking, fresh perspectives, and a desire to share all ideas - good and bad - because you never know where the inspiration will be born.

INCLUDER®: Your communication style contributes a kind and collaborative tone, which lends itself to being a voice for others who may not be heard.

INDIVIDUALIZATION®: Your communication style contributes flexibility and creativity in the way you speak, meeting people where they are, and by speaking in a tone or manner they will understand.

INPUT®: Your communication style contributes an obvious wealth of information and resources that you are eager to share.

INTELLECTION®: Your communication style contributes a thoughtful approach, generating new, complex, and valuable thoughts that inspire others, frame a course of action or set strategic direction.

LEARNER®: Your communication style contributes a natural curiosity about people and subjects, which leads to thoughtful questions and an open mind to new ways of doing things.

MAXIMIZER®: Your communication style contributes high quality through your carefully selected words and expressions.

POSITIVITY®: Your communication style contributes obvious energy, enthusiasm, and an ability to encourage others in challenging circumstances.

RELATOR®: Your communication style contributes genuine and authentic connection through deep and empathetic conversation.

RESPONSIBILITY®: Your communication style contributes a high standard of commitment, integrity, and promises kept.

RESTORATIVE™: Your communication style contributes a constructively critical and courageous approach to problems in order to ensure the best solutions.

SELF-ASSURANCE®: Your communication style contributes confident and thoughtful opinions, formed from personal experience, which offers reassurance to others in tough situations.

SIGNIFICANCE®: Your communication style contributes purpose and impact as you inspire others with your vision for a successful and sustainable legacy.

STRATEGIC®: Your communication style contributes enthusiastic energy and creative imagination, offering several options to find the best path to the desired outcome.

WOO®: Your communication style contributes an enthusiasm to connect and know others through your warm and engaging manner.